

Job Title: Sales Executive

Location: Chakala, Andheri, Mumbai

Experience: Fresher

Education: Graduate in any discipline

Roles and Responsibilities:

- Identify and approach potential customers to promote products/services.
 - Assist in generating new business opportunities through field visits, calls, and networking.
 - Maintain good relationships with existing clients and ensure customer satisfaction.
 - Support the sales team in preparing proposals, quotations, and presentations.
 - Achieve assigned sales targets and contribute to team goals.
 - Provide feedback and insights from clients to improve products/services.
 - Maintain proper documentation and update sales reports regularly.
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Requirements:

- Excellent communication and interpersonal skills.
- Strong persuasion and negotiation abilities.
- Energetic, enthusiastic, and willing to learn.
- Ability to work independently as well as in a team.
- Basic knowledge of MS Office (Word, Excel, PowerPoint) preferred.
- Fresh graduates with a passion for sales are welcome to apply.